

GLOBAL EXPRESSION OF INTEREST (EOI) FOR TURNKEY ENGINEERING, PROCUREMENT AND CONSTRUCTION FOR POWER WHEELING FROM VIRAMGAM TERMINAL (GUJARAT) TO MPT BARMER (RAJASTHAN), INDIA

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of \$15 Bn.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's crude production.

Cairn Oil & Gas on behalf of itself and Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance, under the International Competitive Bidding ("ICB") process for the **turnkey engineering, procurement and construction for power wheeling from Viramgam Terminal (VGT) in Gujarat to Mangala Processing Terminal (MPT) in Barmer, Rajasthan.**

Scope of Work broadly includes:

1. Establishing connectivity to nearby DISCOM substation through new overhead line (including obtaining ROU) with capability of exporting 10MW power from Viramgam Terminal.
2. Shall include engineering, procurement of all material/switchgear required at Viramgam Terminal end and DISCOM substation end.
3. Project shall include all associate equipment required to complete installation, testing commission, sync power plant to grid and until receipt of power at MPT.
4. Scope shall include all relevant approvals and interface of open access for power wheeling.

In view of the nature of scope, Contractors possessing the following "Specific Criteria" should respond to this notice:

Technical

- 1) Contractor to have experience of executing minimum 3 projects (in past 10 years) of similar capacity on EPC basis for
 - a. Power open access.
 - b. Design, supply, installation & commissioning of 66kV and above switchyard, transmission line, of 66kV and above.
- 2) Contractor to have valid electrical contractor license and has to be GETCO approved contractor for 66 kV and above-mentioned power supply.

Financial

- 1) Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
- 2) Positive net worth in each of the immediately preceding two financial years.
- 3) Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 1.00

Also, note

- I. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- II. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- III. Evaluation will be done only based on the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- IV. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "**Evince Interest**" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online within Fourteen (14) days of publication of this EOI. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform).

Website Media